

# steel & GLASS

F I L M S LTD

Dear Sir/Madam,

## **RE : Testimonial for Mr S Jones**

I am the Managing Director and Company Secretary for Steel & Glass Films Ltd, a Film Production Company based in Swansea, South Wales.

When the company came to fruition it was felt that a website was integral to publicizing the business. Our search led us to Mr Simon Jones and his company Zako media.

We required a site with a unique look that reflected the kind of films we were looking to produce. However myself and my business partner were unable to specify specific ideas. But in explaining the nature of the films we were looking to produce Simon came back to us within a few days with a fully designed site that not only managed to correspond exactly with what we were hoping for but that was also incredibly innovative. We were very impressed and also extremely grateful to Simon for managing to produce such a unique and polished site in such a short space of time.

The website has since become incredibly popular, clocking up a substantial number of "hits", as well as providing us with a great place to send people for more information about our company. The innovative and professional style also gave us a lot of credibility with potential employees and perspective financiers who were all impressed with the very high quality of the website.

In our subsequent business dealings with Simon he was also the consummate professional. As we were a fledgling business in its early days he was understanding enough to allow us to pay in instalments, which we were not only very grateful for but which also allowed us to begin our business on a sound financial footing.

As the Managing Director of our company I corresponded with Simon the most throughout our dealings together and I must add that personally I found him to be not only a professional of significant talent and innovation but also a person of extraordinary integrity. Simon's highly likable personality made our business transactions so much easier.

I have recommended Simon's services to associates across South Wales and look forward to future business dealings with him.

Yours Sincerely,

ANDREW JONES  
Managing Director